

# Leadership Academy

## THE PERFORMANCE FORMULA



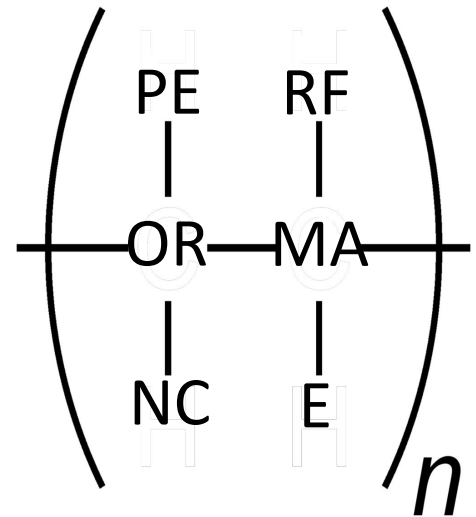
Have you ever finished a day of work and thought, “Did I do a good job today? Did I perform to the best of my abilities?”

Or, if you are a manager or a leader, have you ever had a team member walk by you and you asked yourself, “I wonder if they are doing a good job?”

The Ziglar Performance Formula not only enables you to answer these questions, but it also gives you the specific keys you need to know in order to maximize your personal performance and your team’s performance.

Through a mathematical formula we prove that performance is multiplied when each person understands and maximizes their attitude, effort and skill, and we show how a negative attitude has a massive negative impact on performance. Not only are the integers of the equation critical, but the sequence of the integers in the equation are key as well. Most organizations do not focus on the key components of performance and, when they do, oftentimes it is out of order.

If you want to maximize performance, you will benefit from the Ziglar Performance formula.



### DATE:

OCTOBER 22, 2015

### TIME:

9-11 AM

### PRESENTER:

TAMI DAMIAN

### LOCATION:

1135 M STREET,  
3RD FLOOR  
LINCOLN, NE

### REGISTER BY:

OCTOBER 16, 2015

There is a limit of 5 supervisors per company. **Space is limited so please register early!**

### Tami Damian

Tami Damian, President of Leadership Education And Development (LEAD Group). Tami’s passion is helping others find their passion and purpose. She has a way of seeing strengths in others, and then challenging them to utilize and further develop their strengths. She also speaks for those who have not yet found or perhaps have lost their voice. She is a known difference maker in her community, volunteering for the United Way and several local non-profits. Tami is honored to work with major international manufacturing companies, developing their workforce, as they implement quality, environmental, and occupational health and safety international standards. She is well respected for delighting her audiences with humor and presenting in a clear, easy-to-understand style, making potentially boring subject matter fun. Tami is one of the first 26, in the world, to be recognized as a Ziglar Legacy Certified Trainer, with Ziglar, Inc. She is also the speaker and author of the Life Lessons Learned series.

**TO REGISTER** Call: 402-476-0186 or 800-755-7636 Email: [rhuenink@4continuum.com](mailto:rhuenink@4continuum.com)

You can now register online! <http://www.4continuum.com/company/training/helpnetwebinar.html>